



Dear Friends,

As we quickly approach spring, I am reminded that my two-year term is up in October, and in a few months I will proudly hand the Chapter over to Aleks Trifunovic, SIOR. This has led me to reflect upon SIOR and what it means to me.


SIOR brokers are truly the most dedicated, hard working and brightest in the industry. It is a designation few attain, and those who do ought to be proud to be in such an elite group.

To many, SIOR is just about the business – the impression it gives potential clients when they see the logo on your business card or the response from other brokers when you look for assistance in a market outside your expertise. But for me, SIOR is all about the relationships. The very people I compete with every day in business are some of the most fun people to be around.

Over the past sixteen years, I have been fortunate to get to know many SIORs across the country, people I consider not just colleagues, but friends, and in many instances, close friends. I have traveled with these individuals, for business, for conferences, and (as evidenced by the pictures) for fun.

I hope your involvement in SIOR, whether as a member or a sponsor, provides you with a similar experience. I look forward to continuing my relationships with many of you for many years to come, and to building relationships with those of you I have not yet met.

Sincerely,



John R. DeGrinis, SIOR
Chapter President



ABOVE - Barker Jr., Barnard, Kreuzer, DeGrinis, Heaton
BELOW - Hofer, Severson, DeGrinis, Heaton, Lloyd

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IN THE NEWS



Team Donkey Reclaims Title

After three rounds of fierce competition, Team Donkey reclaimed the title at the Greater Los Angeles SIOR Chapter's 3rd Annual Bowl-a-Rama. Sponsored by First Industrial, the event was held January 19, 2017 at Bowlero Westchester. Approximately 50 members and sponsors put on their bowling shoes, grabbed a drink and let the pins fall where they may. "We love sponsoring this event for SIOR GLA," said Ryan McClean of First Industrial. "It's a great way to kick off the year. Some people get really competitive, but everyone has a lot of fun."



UPCOMING EVENTS

SPRING WORLD CONFERENCE
NEW ORLEANS, LA
APR | 26-29 | 2017

SPRING DINNER & MARKET REVIEW

MAY | 4 | 2017
5:30pm - 8:30pm
Spear Steakhouse
800 W. 6th Street
Los Angeles, CA

47TH ANNUAL GOLF TOURNAMENT

JULY | 17 | 2017
10:00am - 6:00pm
Virginia Country Club
4602 N. Virginia Road
Long Beach, CA 90807

Space is limited!

To register for these events, please go to:
www.siorlosangeles.com

College Hoops and a Yeti

With college hoops in the background, the Greater Los Angeles SIOR Chapter joined together with the Inland Empire / Orange County Chapter at Sharks Cove in Manhattan Beach for the annual March Madness Networking event. Sponsored by Center Point Properties, approximately 50 members and sponsors reconnected on March 16, 2017 as the sun set over the ocean a few blocks away. "We're glad the Inland Empire / Orange County Chapter was able to join us for today's event," John DeGrinis, SIOR said just before raffling off gift cards for BevMo and the grand prize – a Yeti cooler. The gift cards went to Frank Schulz, SIOR, Jon Reno, SIOR and Hack Adams. Upon winning the big raffle prize, Jim Klein, SIOR was excited but asked, "What does it do?!"



Go Fund Roger Beck, SIOR

Roger L. Beck, SIOR has been a member of the Greater Los Angeles Chapter since 2010, specializing in office properties in the San Fernando Valley and Ventura County. On March 6, 2016, Roger suffered a massive stroke which left him in a coma for a few weeks until he was “upgraded” to vegetative state. After about a month in the hospital, he was moved to a nursing and rehab home facility where he stayed for a couple months working on communication. In June, he moved to a hospital for more intensive therapy and in August, Roger was finally able to go home to be with his family. Since then, he has made great progress, but Roger must learn how to walk and talk again. He is fully cognizant and comprehends everything, but he cannot fully communicate yet and he cannot stand or walk yet on his own. A GoFundMe page has been set up to help with Roger’s necessary physical and speech therapies, much of which is not covered by insurance. Roger is working very hard on recovering and every dollar helps. Please visit www.gofundme.com/rogerbeck if you would like to help.



Member Directory Coming Q2-2017

The Annual Greater Los Angeles Chapter Member Directory will be hitting your desk in Q2-2017. Please ensure your contact information, including your photo, is up to date by logging in to www.siorlosangeles.com. If there are any questions, please reach out to lasior@sior.com.

Recent Completed Transactions

<p>\$7,103,000 Sale 45,776 SF Industrial Compton, CA</p> <p>Seller: Appliance Recycling Centers of America, Inc. Buyer: Terreno Acacia, LLC</p> <p>Jesse A. Laikin, SIOR <i>Lee & Associates</i></p>	<p>\$4,060,759 Lease 90,828 SF Industrial Santa Fe Springs, CA</p> <p>Landlord: Prudential Tenant: Empire Today</p> <p>Chris Sheehan, SIOR <i>Colliers International</i></p>	<p>\$7,100,000 Sale 57,427 SF Industrial Redlands, CA</p> <p>Seller: 26509 Palmetto, LLC Buyer: Lamps Plus, Inc.</p> <p>Jim Center, SIOR <i>Newmark Grubb Knight Frank</i></p>	<p>\$16,386,754 Lease 90,580 SF Industrial Thousand Oaks, CA</p> <p>Landlord: Sares Regis Group Tenant: Atata Biotherapeutics, Inc.</p> <p>John DeGrinis, SIOR Patrick DuRoss, SIOR Jeff Abraham, SIOR <i>Colliers International</i></p>	<p>\$8,400,000 Sale 28,541 SF Industrial Cypress, CA</p> <p>Seller: Cypress Group, LLC Buyer: Paul and Lisa Kim</p> <p>John Battle, SIOR <i>Lee & Associates</i></p>
<p>\$9,377,000 Lease 123,345 SF Industrial Torrance, CA</p> <p>Landlord: Deutsche Bank Tenant: Bright Event Rentals</p> <p>Frank Schulz, SIOR David Prior, SIOR Todd Taugner, SIOR <i>The Klabin Company</i></p>	<p>\$3,345,333 Lease 12,346 SF Office Los Angeles, CA</p> <p>Landlord: Fortuna Management Tenant: Gerber Technology</p> <p>Jon Reno, SIOR, CCIM <i>Kidder Mathews</i></p>	<p>\$3,542,852 Lease 87,805 SF Industrial Rancho Dominguez, CA</p> <p>Landlord: Prologis Tenant: Westcoast Warehousing</p> <p>Tim Cronin, SIOR <i>Lee & Associates</i></p>	<p>\$2,771,310 Lease 53,500 SF Industrial La Mirada, CA</p> <p>Landlord: 14535 Industry Circle, LLC Tenant: Captek Softgel International</p> <p>Stephen Calhoun, SIOR <i>Colliers International</i></p>	<p>\$24,050,000 Sale 526,551 SF Industrial Bakersfield, CA</p> <p>Seller: Danari Bakersfield Buyer: Excell Business Park, LLC</p> <p>Stephen Haupt, SIOR <i>Colliers International</i></p>



SIOR

GREATER LOS ANGELES
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A Special Thanks to our Chapter Sponsors

The Greater Los Angeles Chapter is accepting applications for its 2017 Corporate Sponsor and Friends of SIOR Program. If you are interested in joining this first class group of companies in their support of SIOR, please contact the Chapter directly at: lasior@sior.com

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Watson Land Company
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Wonderful Real Estate Development

2017 SIOR Remaining Calendar of Events

SPRING WORLD CONFERENCE NEW ORLEANS, LA

APR | 26-29 | 2017

SPRING DINNER & MARKET REVIEW

MAY | 4 | 2017 - 5:30pm - 8:30pm
Spear Steakhouse, 800 W. 6th Street
Los Angeles, CA

47TH ANNUAL GOLF TOURNAMENT

JUL | 17 | 2017 - 10:00am - 6:00pm
Virginia Country Club, 4602 N. Virginia Road
Long Beach, CA 90807

PACIFIC INDUSTRIAL BEACH BBQ

AUG | TBD | 2017 - 2:00pm - 5:00pm
Hermosa Beach, 21st Street & The Strand
Hermosa Beach, CA

SIOR NIGHT

OCT | 12 | 2017 - 5:30pm - 8:30pm
Jonathon Club Rooftop, 545 S. Figueroa Street
Los Angeles, CA

FALL WORLD CONFERENCE CHICAGO, IL

OCT | 26-28 | 2017

HOLIDAY PARTY

DEC | TBD | 2017 - 12:00pm - 2:00pm
Location TBD

Preceding is a preliminary schedule. Please view our Chapter website at: www.siorlosangeles.com for the most up to date schedule of events, times and locations.

Questions about SIOR, becoming
a Member or Corporate Sponsor?
Please contact our Chapter directly:

SOCIETY OF INDUSTRIAL AND OFFICE REALTORS®

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